

**CFA COURSES: I**

Web I #6 (9/1/17)  
SHARP SEMINARS  
315 E. 86th-7H  
NY, NY 10028

**SHARP SEMINARS In NY – Level I December 2, 2017 CFA® Exam Preparation  
PASS Or MONEY BACK (see terms and conditions below)  
With Ron Quintero, CFA, CPA, CMA**

Learn with the leader! We are the best! Ask our students!  
Featured on CNBC and CBS. Also in newspapers and magazines.  
Make the SHARP choice for a CFA Prep Course. Over 25 years in NYC.

Course at Madison Towers Hotel (near Grand Central), 22 East 38th Street, NY, NY  
Call us at (212) 427-6546. Fax to (212) 860-1699. E-Mail: sharpcfa@msn.com  
Visit our web site at www.sharpseminars.com

All course materials included at NO EXTRA COST!

**SHARP LEVEL I FALL 2017 CFA® PREP COURSE In NY**

Course Description

**LEVEL I FALL 2017 CFA COMPREHENSIVE LECTURE/WORKSHOP**, Early Aug to Nov (first-chance, recommended), or Mid Aug to Nov (early-start), or Early Sep to Nov (delayed-start). pages 4 & 5

Comprehensive Lecture/Workshop at The Madison Towers Hotel (near Grand Central),  
22 East 38th Street (at Madison Avenue), New York, NY

**Course 1. SHARP COMPREHENSIVE LECTURE/WORKSHOP, 12-Class Sessions (Plus In-Class Practice Exam) – 3 Sections,  
With PASS or MONEY BACK Provision (if terms and conditions satisfied)  
Can Review Any Class You Miss (Or Any Class You Previously Attended) On The Internet**

FIRST-CHANCE SECTION		EARLY-START SECTION		DELAYED-START SECTION	
STARTED	<b>1a. Aug 6 Start SUNDAYS</b> 12 Sunday Aft (1:00 PM to 6:00 PM)	STARTED	<b>1b. Aug 20 Start SUNDAYS</b> 10 Sunday Aft (1:00 PM to 6:00 PM) and 3 Later Sun Eve (6:30 PM to 9 PM)	Sep 3-Sun	<b>1c. Sep 3 Start SUNDAYS</b> 8 Sunday Aft (1:00 PM to 6:00 PM) plus 6 Later Sun Eve (6:30 PM to 9 PM)

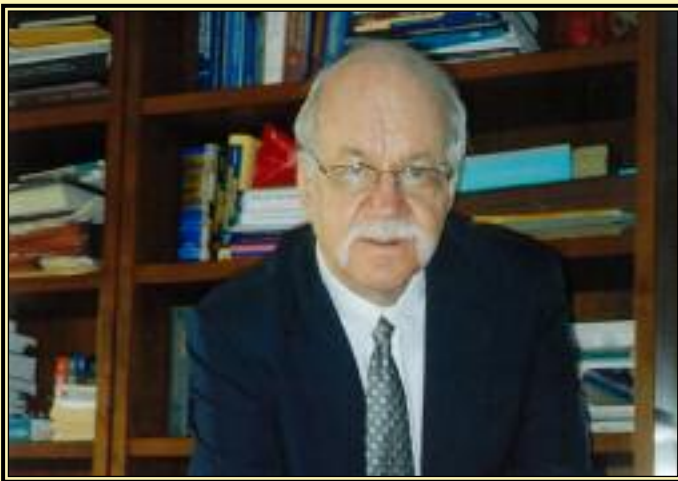
**LEVEL I FALL 2017 CFA SAMPLE QUESTIONS REVIEW**, Late Oct to Nov (Starts week after Comprehensive Course ends)

page 7

Sample Questions Review at The Madison Towers Hotel (near Grand Central),  
22 East 38th Street (at Madison Avenue), New York, NY

**Course 1q. SHARP FALL SAMPLE QUESTIONS REVIEW,  
4-Class Sessions (Plus In-Class Practice Exam) – 1 Section**

Oct 29-Sun  
**1q. SUNDAY SHARP LEVEL I FALL 2017  
CFA SAMPLE QUESTIONS REVIEW**  
4 Sun Aft (1 PM to 6 PM)  
(plus Sun Afternoon, Nov 26, In-Class Practice Exam)



**Dr. Franklin Sharp, CFA, CIPM, CMA, CFM, Mensa Life Member**



**Ronald G. Quintero, CPA, CFA, CMA**

**WHY DO WE BELIEVE SHARP LEVEL I CFA PREP COURSE IS THE BEST?**

Ask our students (or see student comments, or consider the twelve reasons indicated below and the on the next page). Those who usually praise our Sharp Level I CFA Course the most have previously attended other Level I CFA courses and say that our course is much better. Unlike other courses that are principally all lecture format, our lecture/workshop classes blend lecture and extensive problem solving. We believe this makes our students more prepared for the questions on the Level I CFA Exam, and feel more confident about passing. Most of our successful Sharp Level I CFA students show their enthusiasm for our course by going on to take our Sharp Level II CFA Course.

SHARP SEMINARS limits Level I CFA Course enrollments to no more than 20 students in each section. We do not have 100 or more students, trying to listen to someone who is far away and difficult to interact with, and who just lectures for the entire period.

The December 2, 2017 Level I CFA Exam is only three months away, but you still have time to prepare for this difficult exam. We have Sharp Level I 2017 CFA Fall Course sections that start in September. You can receive SharpNotes if you register early.

We believe the more you know about Level I CFA courses, the greater the likelihood that you will attend the Sharp Level I CFA Course. Twelve important reasons for the high praise of the Sharp Level I CFA Course are indicated below and on next page.

- PASS OR MONEY BACK** (if following terms and conditions satisfied)  
Level I CFA Candidate who takes the 12-Class Session Sharp CFA Comprehensive Lecture/Workshop for the December 2017 Level I CFA Exam and still fails the December 2017 Level I CFA Exam will receive a refund (refund will be paid to employer if employer pays directly and/or there is a request for receipt) of the amount paid for this 12-Class Session Lecture/Workshop (minus a \$400 charge for materials provided) if the following terms and conditions are met: (1) Attend entire class for all 12 live Class Sessions; (2) Turn in each of the 14 Take-Home Quizzes the following class day, and achieve an average score of 75% or more; (3) Take the In-Class Practice Exam at the scheduled time, and achieve a score of 75% or more; and (4) Take the December 2017 Level I CFA Exam and fail (and provide copy of results to SHARP SEMINARS within four weeks after results provided to Level I candidates by CFA Institute). Money Back no more than once per student.

2. **RON QUINTERO IS LEVEL I CFA® INSTRUCTOR**

Ron Quintero has been the most active CFA Instructor in the world over the past 20 years, at several different U.S. locations and foreign locations. He has developed excellent Q-Notes, that will be shown and discussed during each class. The Q-Notes will be provided (at NO EXTRA COST). Ron has an MS in Accounting and an APC in Investment Management from NYU Stern School of Business. He has earned ten professional designations, including CFA, CPA, CMA, and CFP. Ron is an award-winning scholar, writer, and lecturer. He has published numerous articles, books, and professional manuals, and has appeared on national television. He has been profiled in several "Who's Who" publications including Who's Who in America, and Who's Who in Finance.

3. **PROVIDE DISCIPLINE AND MOTIVATION FOR LEVEL I CFA® CANDIDATES**

Level I CFA Exam is difficult. The pass rate on the December 2016 Exam was only 43%. In a letter to candidates, CFA Institute blamed this low pass rate on insufficient study time and failure to master the assigned Level I CFA curriculum material. We believe our Sharp Level I CFA Course (with our take home quizzes) is an important aid in providing discipline for Level I CFA candidates, and motivation for them to follow through with their exam preparation and actually take the Level I CFA Exam. Clearly, a number of factors affect the success of a Level I CFA candidate on the Level I CFA Exam, and their satisfaction with a Level I CFA Exam Preparation Course. However, in recent years, the candidate reported level of satisfaction for those who took the Sharp Level I CFA Comprehensive Lecture/Workshop has been high (based on responses to questionnaire).

4. **MORE THAN 25 YEARS OF CFA® EXAM PREPARATION EXPERIENCE**

Dr. Sharp is a CFA charterholder (also, CIPM, CMA, and CFM) who now devotes more than full time effort to SHARP SEMINARS. Dr. Sharp was a Professor Of Finance & Assistant Finance Chairman and taught very popular MBA courses in Financial Statement Analysis, Investment Analysis, and Portfolio Management. He also previously taught courses in Financial Accounting (basic, intermediate, and advanced), Economics (graduate level), and Quantitative Analysis (undergraduate and graduate) at Rutgers, NYU Stern School, and Pace Lubin School. He understands all of the Level I CFA topics, their interrelationships, and how they need to be integrated for Level I CFA Exam questions. Dr. Sharp has taught weekly CFA courses in New York longer than anyone else (more than twenty years with SHARP SEMINARS). Dr. Sharp has published many articles and spoken at many conferences. He is in Who's Who in America, Who's Who in Finance, and Who's Who in American Education. He has received several CFA Certificates Of Achievement for participation in the CFA Continuing Education Program. In his spare time, Dr. Sharp manages multi-million dollar stock portfolios. He also manages the Professor J. Franklin Sharp Charitable Foundation. Dr. Sharp has been honored by the University of Illinois as a SCHOLAR OF PRACTICE, and by Purdue University as an OUTSTANDING ALUMNUS. He has qualified as a Life Member of the MENSA Society.

5. **SHARP TEN LEVEL I 2017 CFA® SHARPNOTES®**

**UPDATED FOR 2017.**

Ten Level I 2017 CFA SharpNotes® [(1) Level I CFA Quant, (2) Level I CFA Economics, (3) Level I CFA Accounting, (4) Level I CFA Corporate Finance, (5) Level I CFA Equity, (6) Level I CFA Fixed Income, (7) Level I CFA Portfolio, (8) Level I CFA Derivatives, (9) Level I CFA Ethics, and (10) Level I CFA Alternative Investments] will allow Level I CFA topics to be efficiently and effectively reviewed. New Level I CFA curriculum assignments (with new Learning Outcome Statement objectives) will be included. New Problems and Exercises based on the new assignments will also be included. Ask previous students about the value of the Level I CFA SharpNotes in preparing for the Level I CFA Exam. After taking our Sharp Level I CFA Comprehensive Lecture/Workshop, most of our successful Level I CFA students say they use the SharpNotes extensively in their final preparation for the Level I CFA Exam (along with our take home quizzes and our SHARP Sample Questions®). These SharpNotes® will be provided (at NO EXTRA COST) to candidates in our Sharp Level I CFA 2017 Comprehensive Lecture/Workshop. If you enroll early (more than two weeks in advance), some of the SharpNotes® can be sent to you early, so you can get a head start.

6. **SHARP LEVEL I 2017 CFA® SELF-TESTING EXERCISES®**

**UPDATED FOR 2017.**

These Exercises will allow additional reinforcement of Level I 2017 CFA topics outside of class. There will be about 3,000 Level I CFA oriented self-testing multiple choice exercises (with answers), designed to cover all important Level I CFA topics. The Exercises will be included in the Level I 2017 CFA SharpNotes® (at NO EXTRA COST). Exercises are updated each year to include new questions based on the new Level I CFA curriculum assignments (with new Learning Outcome Statement objectives – a lot of new Level I CFA material every year). We strongly recommend that you thoroughly work the Exercises.

7. **SHARP LEVEL I 2017 CFA® TAKE-HOME QUIZZES®**

**UPDATED FOR 2017.**

Sharp Seminars will develop Weekly Take-Home Quizzes® for the Sharp Level I 2017 CFA Comprehensive Lecture/Workshop. Each Weekly Take-Home Quiz will cover important topics from that week. Having weekly quizzes to turn in helps to keep students from putting off CFA study and falling behind. Having a thorough understanding of the topics on these Weekly Take-Home Quizzes likely is crucial for success on the Level I CFA Exam.

8. **SHARP LEVEL I 2017 CFA® SAMPLE QUESTIONS®**

**UPDATED FOR 2017.**

Dr. Sharp will develop about 1,600 additional Level I 2017 CFA Sample Questions that will be in our SHARP Level I 2017 CFA® Sample Questions® workbook. This workbook has one or more Sample Questions covering each of the more than 650 CFA Institute Level I 2017 CFA Learning Outcome Statements. These questions summarize what you are assigned for your Level I CFA Exam. Answers and worked-out solutions will be provided for all questions. This workbook can provide an excellent final review for the Level I CFA Exam. This workbook will be provided (at NO EXTRA COST) to candidates in our Sharp Level I 2017 CFA Sample Questions Review. Appropriate portions provided for each class.

9. **SHARP LEVEL I 2017 CFA® IN-CLASS PRACTICE EXAM®**

**UPDATED FOR 2017.**

Sharp Seminars will develop a three-hour in-class (not take-home) SHARP LEVEL I 2017 CFA Practice Exam®. This Practice Exam is designed to be at the level of difficulty of the recent difficult Level I CFA Exams. This in-class Practice Exam has 120 questions and covers all the Level I CFA curriculum topics. Working through this in-class Practice Exam can give candidates a feel for the actual exam and indicate areas where additional final study is needed. Candidates in our Sharp Level I CFA Comprehensive Lecture/Workshop and/or our Sharp Last-Six-Weeks Level I CFA Sample Questions Review can take this in-class Practice Exam (at NO EXTRA COST).

10. **HELP AVAILABLE FROM RON QUINTERO AND SHARP SEMINARS IN NY TEACHING ASSISTANTS**

Ron Quintero (CFA, CPA, CMA) is the instructor for the Sharp Level I CFA Comprehensive Lecture/ Workshop. Ron Quintero and/or SHARP SEMINARS IN NY teaching assistants are normally available before and after class, and even during the workshop portions of each class, to provide additional help to the students in our classes. Outside of class, E-mail assistance or telephone assistance is available from Ron for our currently enrolled students.

11. **HANDS-ON CLASSES – USE HP-12C OR TI-BALL PLUS FINANCIAL CALCULATOR**

Workshop portions of each class provide immediate reinforcement of important concepts by working relevant Problems. HP-12C or TI-BALL Plus financial calculator is required. First Quant class session of Comprehensive Lecture/Workshop emphasizes how to use HP-12C and TI-BALL Plus. There will be additional HP-12C and TI-BALL Plus discussions at appropriate points throughout the classes, including capital budgeting and bond calculations.

12. **IF YOU DO NOT PASS LEVEL I DECEMBER 2, 2017 CFA® EXAM, MAJOR DISCOUNT LEVEL I CFA® COURSE FOR NEXT EXAM**

If unfortunately, you do not pass the Level I December 2, 2017 CFA Exam, despite taking our Sharp Level I Fall 2017 CFA Course (and do not withdraw), you can deduct 40% to 50% from the price of the Sharp Level I CFA Course for the June 2018 Level I CFA Exam, or for December 2018 Level I CFA Exam (40% discount for one part, 50% discount for both parts).

## STUDENT COMMENTS RECEIVED

### SHARP SEMINARS IN NY – LEVEL I CFA® PREP COURSES

#### Comments From Our Level I CFA Candidates

- Kim C. "I thought Sharp was a great course and there were no surprises in the exam, based on the material we covered in class. I am looking forward to signing up for Level II with Sharp."
- Daniel D. "The instructor went over everything that was likely to be on the test. The instructor worked through examples and problems, which was very helpful. The review class was key in that it tied everything together and had a question on every LOS."
- Chris H. "I am pleased to inform you that I passed December Level I CFA exam. There has been only a handful of feats that I have accomplished in my life up to this point that parallel this and I am confident that I couldn't have done it without completing your program. To be honest, I don't think I would have known where to start without you. The chapter notes, the practice questions and mock exam were absolutely phenomenal. I will undoubtedly be using your program again and I recommend it to everyone that I speak with who is planning to take the exams. Thank you."
- Q.C. Zheng "Thank you for your help! I got >70% in every topic."
- Jennifer A. "Good overall review of the material."
- Henry C. "The notes were helpful, the lectures were key. Also, I thought just going through examples was very important as it helped to identify details that may have been confusing."
- Ralph D. "Problems very helpful for understanding concepts."
- William G. "Thank you for the great instruction I received at your Level I Course. I could not have passed the exam without the course. The SharpNotes were great as well as Last 6 Weeks Review. The material for ethics and corporate governance was right on the money. See you at Level II Course and again, thank you."
- Gregory N. "I think the class was very well organized and well taught. You do a good job of keeping your students on track and help provide the necessary material to pass. Thanks a lot! Wouldn't Have Passed W/out Sharp!"
- Anthony P. "The sample questions were thorough. Covering them, I felt like I was exposing myself to all the important material."
- Stephen P. "I passed the Level I exam. Your classes were no doubt a large factor in effort and result."
- John P. "I was prepared for the exam. I passed (70%+) every section."
- Mitchell S. "The structure of the class helped me keep up to date on the material and on course."
- Katheryn S. "Practice problems are key to success on the exam."
- Brian W. "Enjoyed format/pace of Sample Questions class. Practice exam was excellent preparation."
- Wen C. "Sample Exam Questions are well designed." "This course is very well organized and covers all the LOS for the exam. I think it was very useful."
- Kimberly H. "Organization of the material was great — it was a good timeline to work with for the exam. All the practice problems, mock exam questions were extremely helpful in preparation for the exam."
- Neal C. "The practice questions and exams. Very helpful! Also, the instructor knew which topics to 'gloss over' and which to concentrate on. This was very helpful from a time allocation perspective."
- Peter G. "The SharpNotes were invaluable. Also, the abundance of questions really helped me to prepare."
- Virginia H. "(1) I work better with the gradual pace of the Sharp Courses versus the cram of the one week courses.  
(2) Instructor was excellent — knew the material very well, has a wonderful dry sense of humor, low key approach. But he definitely cared that we studied hard and did well!  
(3) The books help explain the concepts very well."
- Jasmine Z. "The seminars broke down long complicated subjects into simple, smaller components that were much easier to understand and practice on. The sample exam questions reinforced answers to the Learning Outcome Statements."

#### Rigor Of CFA Program

In general, each level of the CFA Program requires a minimum of 300 hours of preparation, although time will vary from candidate to candidate based on familiarity with the material.

Learning outcome statements are meant only as a guide to the most important knowledge, skills and abilities to be gained in the readings.

CFA Program reading assignments compose the core of study. Prep Provider courses and materials are developed to complement the core curriculum and to facilitate the learning process, not to be used as a substitute for study of the prescribed curriculum.

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<b>Course 1. SHARP FALL COMPREHENSIVE LECTURE/WORKSHOP, 12-Class Sessions (Plus In-Class Practice Exam) – 3 Sections</b>			
	<u>FIRST-CHANCE SECTION</u>		<u>EARLY-START SECTION</u>
STARTED	<b>1a. Aug 6 Start SUNDAYS</b> 12 Sunday Aft (1:00 PM to 6:00 PM)	STARTED	<b>1b. Aug 20 Start SUNDAYS</b> 10 Sunday Aft (1:00 PM to 6:00 PM) and 3 Later Sun Eve (6:30 PM to 9 PM)
			<u>DELAYED-START SECTION</u> (on next page)

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**Course 1. SHARP LEVEL I FALL 2017 CFA COMPREHENSIVE LECTURE/WORKSHOP**

This popular 12-Class session (plus in-class Practice Exam) with PASS Or MONEY BACK Provision# Sharp Level I Fall 2017 Comprehensive CFA Lecture/Workshop is designed to provide an excellent review of all the topics assigned for the Level I CFA Exam. Ron Quintero is the instructor. He has been the most active CFA instructor in the world over the last 20 years. He has developed excellent Q-Notes, that will be shown and discussed during the class. The Q-Notes will be provided (at NO EXTRA COST). The classes help to keep students on-schedule with their review of exam topics. Lots of testing advice is interspersed along with advice on effective use of a financial calculator. Students will work out several Level I CFA Exam-type problems during each class. Problems based on new Level I CFA assignments are included.

HP-12C or TI-BAIL Plus financial calculator is required for the lecture/workshop classes (especially important for first Quant class). We believe HP-12C is easier to use for some difficult Level I CFA topics (using special simple procedures developed by SHARP SEMINARS), but use the TI-BAIL Plus if you are more comfortable with it.

Also, Dr. Sharp has written, and will extensively update, ten Level I 2017 CFA SharpNotes® [(1) Level I CFA Quant, (2) Level I CFA Economics, (3) Level I CFA Accounting, (4) Level I CFA Corporate Finance, (5) Level I CFA Equity, (6) Level I CFA Fixed Income, (7) Level I CFA Portfolio, (8) Level I CFA Derivatives, (9) Level I CFA Ethics, and (10) Level I CFA Alternative Investments], that will be provided (at NO EXTRA COST) for those in this Comprehensive Lecture/Workshop (at appropriate times during the course). If you enroll early (more than two weeks in advance), some of these SharpNotes® can be provided to you early, so you can get a head start. Dr. Sharp's ten Level I 2017 CFA SharpNotes contain a summary outline (extensively improved and updated each year) of important Level I CFA curriculum topics (that cover the Level I CFA Learning Outcome Statement objectives). They provide a review of assigned topics plus thousands of practice questions.

Despite the excellence of this Sharp Level I Fall 2017 Comprehensive CFA Lecture/Workshop, success on the Level I CFA Exam will usually require considerable additional work outside of class, in addition to considerable work in class. After a topic has been covered in a lecture/workshop session, the important Level I CFA concepts should be further reinforced by review of the relevant Level I CFA curriculum topics and by working relevant exercises outside of class. and by answering the corresponding Take-Home Quiz questions. Dr. Sharp has prepared about 3,000 Level I CFA oriented self-testing multiple choice exercises (with answers) that are designed to cover all important Level I CFA curriculum topics. Exercises and Quizzes are updated each year based on the new Level I CFA curriculum assignments. The exercises are included in Dr. Sharp's ten Level I 2017 CFA SharpNotes.

There are three sections of this popular Sharp Level I Fall 2017 Comprehensive CFA Lecture/Workshop (first-chance recommended).

<u>FIRST-CHANCE SECTION (RECOMMENDED)</u>		<u>EARLY-START SECTION</u>		
<b>#1 Aug 6 Start 1a. 12 Sunday Aft (1 PM to 6 PM)</b>		<b>#2 Aug 20 Start 1b. 10 Sunday Aft (1 PM to 6PM) and 3 Sun Eve (6:30 PM to 9 PM)</b>		<b>Corresponding To CFA® Institute STUDY SESSIONS</b>
		<b>CLASS</b>	<b>TOPIC</b>	
Aug	6 (Sun)	#1	Quant #1	2
	13 (Sun)	#2	Quant #2	0
	20 (Sun)	#3	Quant #3/Econ #1	4 & 5
	27 (Sun)	#4	Econ #2	5 & 6
Sep	3 (Sun)	#5	Accounting #1	7 & 8
	10 (Sun)	#6	Accounting #2	8
	17 (Sun)	#7	Accounting #3	9 & 10
	24 (Sun)	#8	Corp Fin	11
Oct	1 (Sun)	#9	Portfolio	18
	8 (Sun)	#10	Equity	13 & 14
	15 (Sun)	#11	Fixed Income	15 & 16
	22 (Sun)	#12	Derivatives, Alternative & Ethics	17, 18, 1
+ Nov	26 (Sun)	#13	+ In-Class Practice Exam	1 to 18

Price For Fall Comprehensive Lecture/Workshop

Price for this Fall Comprehensive Lecture/Workshop is \$1,340 if valid application and payment received in September, 2017 (if space and course materials are still available). The 10 SharpNotes are provided at NO EXTRA COST!

Weekly Take-Home Quizzes

There will be fourteen weekly take-home quizzes in this Sharp Level I CFA Comprehensive Lecture/Workshop. Each take-home quiz will cover important topics from that week. Having quizzes to turn in helps to keep students from putting off CFA study and falling behind. Having a thorough understanding of the topics on these take-home quizzes likely is crucial for success on the Level I CFA Exam.

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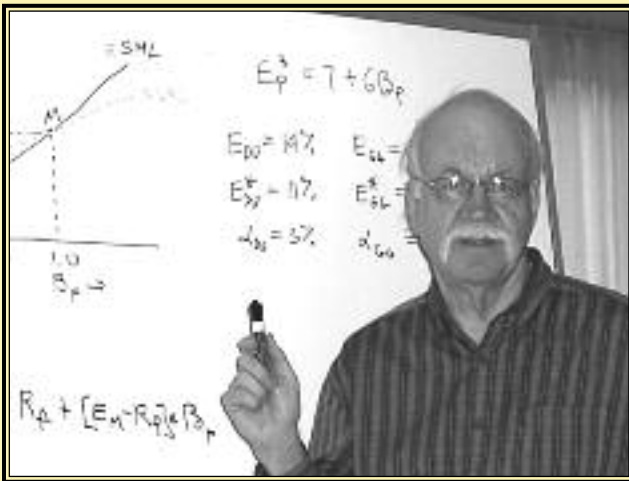
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Also, Dr. Sharp has examined and synthesized the vast amount of Level I CFA curriculum material, and provides a review of essential concepts in a compact and understandable way in the SharpNotes, that are provided (at NO EXTRA COST) for those in this Course 1.



**Dr. Franklin Sharp, CFA, CIPM, CMA, CFM, MENSA Life Member**



**Ron Quintero, CFA, CPA, CMA**

<b>DELAYED-START SECTION</b>	
<b>#3</b>	
<b>Sep 3 Start</b>	
<b>1c.</b>	
<b>8 Sunday Aft</b>	
(1 PM to 6PM)	
<b>and 6 Sun Eve</b>	
(6:30 PM to 9 PM)	
Sep 10, 17 (Eve)	
24 (Eve)	
Oct 1, 8 (Eve)	
15 (Eve)	
Sep 3 (Sun)	
10 (Sun)	
17 (Sun)	
24 (Sun)	
Oct 1 (Sun)	
8 (Sun)	
15 (Sun)	
22 (Sun)	
+ Nov 26 (Sun)	

<b>Class</b>	<b>Topic</b>	<b>Corresponding To CFA® Institute Study Sessions</b>
#1	Quant #1	2
#2	Quant #2	3
#3	Quant #3/Econ #1	4 & 5
#4	Econ #2	5 & 6
#5	Accounting #1	7 & 8
#6	Accounting #2	8
#7	Accounting #3	9 & 10
#8	Corp Fin	11
#9	Portfolio	12
#10	Equity	13 & 14
#11	Fixed Income	15 & 16
#12	Derivatives, Alternative & Ethics	17, 18, 1
#13	+ In-Class Practice Exam	1 to 18

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PARTIAL LIST  
COMPANIES REPRESENTED IN  
SHARP SEMINARS CFA® PREP COURSES

ABN AMRO  
ACE Asset Management  
A.G. Edwards  
AIG  
Allen & Co.

Alliance Capital  
Allied Irish Bank  
Ambac Financial Group  
AT&T  
Auerbach Grayson

AXA Financial  
Banco Comercial Portugues  
Bank Julius Baer  
Bank Of America  
Bank Of New York

Barclays  
Bear Stearns  
BlackRock  
Bloomberg Financial  
Bridge Water Advisors

Brown Brothers Harriman  
Burlington Capital  
Cambridge Int'l Partners  
Capital Partners  
Capstar Partners

Calyon  
Charles Schwab & Co.  
Citigroup  
Cornerstone Advisors  
Credit Sights, Inc.

Cohen & Steers Capital Mgmt.  
Credit Lyonnais  
Credit Suisse First Boston  
Daiwa SB Investments  
Deloitte & Touch

Deutsche Bank Securities  
Douglas C. Lane & Assoc.  
Dreyfus Corporation  
Eagle Strategies  
EBS Dealing

Emerald Capital Group  
Emigrant Bank  
Entrust Capital  
Evergreen Investment  
Fannie Mae

Federal Reserve Bank NY  
Findim Investments  
Fitch Inc.  
Forstmann–Leff, LLC  
Forbes Investors

Frank Russell Co.  
FTN Financial  
Galleon Group  
GAM USA, Inc.  
GE Asset Management

General Cologne Re  
General Motors Asset Mgmt.  
Goldenberg Hehmeyer  
Goldman Sachs  
Green Drake Corporation

Greenpoint Financial  
Guardian Asset Mgmt.  
Hamilton Investment Mgmt.  
HSBC  
ICON Lab

ING Barings  
ING Furman Selz Asset Mgmt.  
Institutional Direct  
Invesco  
J.P. Morgan Chase

J.P. Turner & Co.  
Knight Securities  
KPMG  
Lehman Brothers  
Lloyd's TSB Group

MBIA Insurance Corp.  
Meridian Capital  
Merrill Lynch  
MetLife  
MFR Securities Inc.

Milbank  
Moody's Investors Service  
Morgan Stanley Dean Witter  
Mutual of America Cap. Mgmt.  
Mystein Capital Advisors Group

Needham & Company  
Neuberger Berman  
New York Life Investment Mgmt.  
New York Stock Exchange  
Nomura Funds

NYS Banking Dept.  
Oppenheimer Capital  
Optimization Fund  
Paris Securities  
Pepsico

Pioneer Futures  
Portfolio Advisors, LLC  
Prudential Financial  
Prudential Investments  
Puglisi & Co.

RBC Capital Markets  
Reuters  
Rochdale Investment Management  
Russell Investment Group  
Royal Bank of Canada

Rudman Capital  
Ryan Beck & Co.  
Safra International Bank  
Salomon Asset Management  
Saybrook Capital

Schafer Collen Capital Mgmt.  
Sempert Energy Trading  
Shearman & Sterling, LLP  
Sidoti & Co.  
Smith Barney

Standard & Poor's  
STG Capital Management  
St. Paul Companies  
Sumitomo Bank  
Swiss Re America

The Hartford  
The Winchester Group  
T.H. Fitzgerald & Co.  
TIAA–CREF  
TD Waterhouse

Thomson Financial  
Twenty-First Securities  
UBS  
U.S. Trust Company  
Verizon

Wachovia Securities  
Wall Street Systems  
Wittkamp & Associates  
Wooster Capital Management  
XL Capital Assurance

**SHARP SEMINARS In NY – Level I December 2, 2017 CFA® Exam Preparation**

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**LEVEL I 2017 FALL CFA SAMPLE QUESTIONS REVIEW**

<b>Course 1q. SHARP FALL SAMPLE QUESTIONS REVIEW, 4-Class Sessions (Plus In-Class Practice Exam) – 1 Section</b>	
Oct 29–Sun	<b>1q. SUNDAY SHARP LEVEL I FALL 2017 CFA SAMPLE QUESTIONS REVIEW</b> 4 Sundays (1 PM to 6 PM), Starting October 29, 2017, (Plus Sunday, November 26, In-Class Practice Exam)

Sharp Level I CFA Sample Questions Review at The Madison Towers Hotel (near Grand Central),  
22 East 38th Street (at Madison Avenue), New York, NY

**With Ron Quintero, CFA, CPA, CMA**

**Course 1q. SHARP LEVEL I FALL 2017 CFA SAMPLE QUESTIONS REVIEW**

In this popular 4-class session (plus In-Class Practice Exam), Sharp Level I Fall 2017 CFA Sample Questions Review, we will work out and discuss selected Sample Questions from the SHARP SEMINARS Level I 2017 CFA Sample Questions® workbook. This workbook has about 1,600 Level I 2017 CFA Sample Questions developed by Dr. Sharp. There will be one or more Sample Questions that cover each of the more than 650 CFA Institute Level I 2017 CFA Learning Outcome Statements. A portion of the workbook will be provided for each class. These Sample Questions summarize what you are assigned for your Level I CFA Exam. Answers and worked-out solutions will be provided for all Sample Questions. Working these Sample Questions can provide an excellent final review for the Level I CFA Exam on December 2, 2017.

Ron Quintero is the instructor. Each of the 4 class sessions is well organized from beginning to the end (the full period is normally utilized), so that the time you spend in class can be highly productive. HP-12C or TI-BALL Plus financial calculator is required.

The SHARP SEMINARS Level I Fall 2017 CFA Sample Questions® will be provided (at NO EXTRA COST) for those in this Sample Questions Review (different parts at appropriate times during the review).

Normally, most of the successful students in this Sharp Level I CFA Sample Questions Review find it to be so helpful in passing the Level I CFA Exam, they take the Sharp Level II CFA Sample Questions Review the following year.

We will offer one section of this Last-Six-Weeks Sample Questions Review. We will meet on 4 Sundays, October 29 through November 19 from 1:00 PM to 6:00 PM, plus Sunday Afternoon, November 26 for in-class Practice Exam.

Price For Fall Sample Questions Review

Price for this Fall Sample Questions Review is \$610 if valid application and payment received in September, 2017. Price will be \$630 in October (if space and course materials are still available).

<b>1q. 6 Sunday Aft (1:00 PM to 6:00 PM)</b>	<b>Course 1q. Sample Questions Review</b>	<b>Corresponding To CFA® Institute Study Sessions</b>
Oct 29	Ethics, Quant	2, 3, 4, 5
Nov 5	Accounting, Corp Finance	6, 7, 8, 9
Nov 12	Portfolio, Equity, Fixed Income	10, 11, 12, 13, 14
Nov 19	Economics, Derivatives, Alternative	15, 16, 17, 18, 1
+ Nov 26	+ In-Class Practice Exam	1 – 18

Combination Price For Fall Comprehensive Lecture/Workshop and Sample Questions Review

There are special combination prices for the Sharp Level I 2017 CFA Comprehensive Lecture/Workshop, along with this Sharp Level I 2017 CFA Sample Questions Review. Price for both of these parts is \$1,670 if valid application and payment received in September (if space and course materials are still available).

Rigor Of CFA Program

In general, each level of the CFA Program requires a minimum of 300 hours of preparation, although time will vary from candidate to candidate based on familiarity with the material.

Learning outcome statements are meant only as a guide to the most important knowledge, skills and abilities to be gained in the readings.

CFA Program reading assignments compose the core of study. Prep Provider courses and materials are developed to complement the core curriculum and to facilitate the learning process, not to be used as a substitute for study of the prescribed curriculum.

SHARP SEMINARS In NY Follows CFA Institute Prep Provider Guidelines.

SHARP SEMINARS In NY is a participating provider in the CFA Institute Prep Provider Guidelines Program.

Comments or complaints regarding any prep course provider and their related materials may be addressed to Prep Provider Guidelines Program, CFA Institute, 915 East High Street, Charlottesville, VA, 22902 or e-mail [prepproviders@cfainstitute.org](mailto:prepproviders@cfainstitute.org).

For candidates in the Sharp Level I CFA 2017 Prep Course, a questionnaire will be sent to you shortly after the Exam results are provided.

**APPLICATION**  
 Sharp Level I 2017 Fall CFA® Prep Course In New York at Madison Towers Hotel, 22 East 38th Street  
 Preparation for December 2, 2017 Level I CFA Exam

Level I CFA candidates who want to apply for one or both parts of our Sharp Level I Fall 2017 CFA® Prep Course in New York should complete this application (or a photocopy) and **fax** if you use a credit card to **(212) 860-1699**, or scan & e-mail to sharpcfa@msn.com, or mail to our office:

**SHARP SEMINARS IN NY**  
**Level I Fall 2017 CFA Prep Course**  
**315 East 86th Street – 7H**  
**New York, New York 10028**

Call us at (212) 427-6546 if you have a question about our Sharp CFA Prep Course, from 10 AM until Midnight 365 days a year. If we are out, leave a short message; your call will be returned. CFA Prep Course offered by SHARP SEMINARS, LLC. Visit our web site at www.sharpseminars.com.

Yes, I want to attend Sharp Level I Fall 2017 CFA Prep Course part(s) indicated below. I have indicated the desired sections below. I am paying the combination price, if more than one part. I am paying \_\_\_\_\_ with my credit card [VISA, MasterCard, or AMEX] by providing my credit card information and signature. Credit card orders can be faxed to (212) 860-1699, or scan and e-mail to sharpcfa@msn.com. Or, my check for \_\_\_\_\_ is enclosed (PAYABLE to: SHARP SEMINARS IN NY).

Credit Card # \_\_\_\_\_  
 Expiration Date \_\_\_\_\_  
 Billing Address \_\_\_\_\_  
 \_\_\_\_\_  
 Signature \_\_\_\_\_

**SHARP SEMINARS IN NY – LEVEL I 2017 FALL CFA PREP COURSE:**

(also see combination price below for both parts)

Price If Valid Application And Payment Received in September	Price If Valid Application And Payment Received After September
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**SHARP LEVEL I FALL 2017 CFA COMPREHENSIVE LECTURE/WORKSHOP**, with PASS Or MONEY BACK Provision (see terms and conditions on page 5)

Early or Late Aug to Nov, or Early Sep to Nov  
 Comprehensive Lecture/Workshop at Madison Towers Hotel (near Grand Central),  
 22 East 38th Street (at Madison Avenue), New York, NY

<p>_____ <b>Course 1. Sharp Comprehensive Lecture/Workshop, 12-Class Sessions – 3 Sections, (Plus In-Class Practice Exam)</b>                      The 10 SharpNotes are provided at NO EXTRA COST.</p> <p>_____ 1a. Aug 6 Start, 12 Sun Aft                      _____ 1b. Aug 20 Start, 10 Sun Aft (and 3 Later Sun Sat)</p>	<p>\$1,340</p>	<p>X</p>
<p>_____ 1c. Sep 3 Start, 8 Sun Aft (and 6 Later Sun Eve)</p>		

**SHARP LEVEL I FALL 2017 CFA SAMPLE QUESTIONS REVIEW**, Late Oct to Nov  
 Sample Questions Review at Madison Towers Hotel (near Grand Central),  
 22 East 38th Street (at Madison Avenue), New York, NY

<p>_____ <b>Course 1q. Sharp Fall Sample Questions Review – 1 Section, (Plus In-Class Practice Exam)</b></p> <p>_____ 1q. Oct 29 Start, 4 Sunday Aft (plus In-Class Practice Exam)</p>	<p>\$610</p>	<p>\$630</p>
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**SHARP LEVEL I FALL 2017 CFA COMBINATION THAT PROVIDES BIG SAVINGS:**

(indicate desired section above)

	<u>Price</u>	<u>Savings</u>	
<p>_____ <b>Parts 1 and 1q</b></p>	<p>\$1,670</p>	<p>(\$280 to \$300)</p>	<p>X</p>

I realize there is an extra charge of \$10 for anyone who does not register (including payment) prior to the first class. You want to check-in people as efficiently as possible, which is much easier if some administrative details can be taken care of in advance.

I also realize there is a full refund (less a \$50 processing charge, and less the price of any SharpNotes® sent out early), if written request received by you at least two weeks prior to start of my course, but no full refund after that unless application rejected. If written request received at least two weeks prior to the start of the later part in a combination, a partial incremental refund (less a \$50 processing charge) will normally be provided for that part, but depends on the circumstances and is at the discretion of SHARP SEMINARS IN NY. I realize that any refund will be paid to my employer if they paid you directly and/or if I request a receipt for payment.

For each part I am taking, I have indicated the desired section above. I understand that in addition to the scheduled classes, the fee will entitle me to the revised and updated copies of Ron Quintero’s Q-Notes, Dr. Sharp’s ten Level I 2017 CFA SharpNotes®, SHARP SEMINARS Level I 2017 CFA Weekly Take-Home Quizzes®, and/or Dr. Sharp’s Level I 2017 CFA Sample Questions® that are appropriate for the part(s) I am taking. I agree that it is important to allocate sufficient time and make a conscientious effort, both in class and outside of class.

I also understand that if unfortunately I do not pass the Level I CFA December 2, 2017 Exam, despite taking the Sharp Level I Fall CFA Prep Course (and do not withdraw), I can deduct 40% to 50% from the price of the Sharp Level I June 2018 or December 2018 Level I CFA Exam (40% discount for one part, or 50% discount for both parts).

Name		Work phone number
Company		Evening phone number
Desired Mailing Address (company _____ or home _____)		College and Major
		E-mail address (optional)

SHARP SEMINARS assistant inside for check-in. HP-12C or TI-BAIL Plus financial calculator is required (only calculators allowed by CFA Institute). We believe HP-12C is easier to use for some difficult Level I CFA topics (using special simple procedures developed by SHARP SEMINARS IN NY), but use the TI-BAIL Plus if you are more comfortable with it.